

CONSULTANCY SERVICES

 **RAXA**
Techno Security Solutions
(A **CAR** Group Company)
INNOVATING THE FUTURE OF SECURITY.....

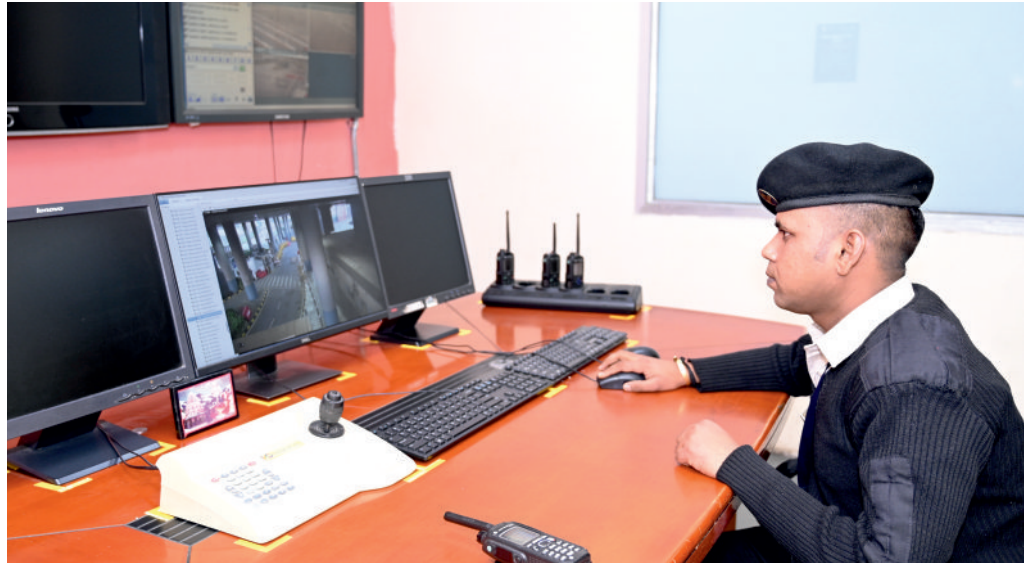


NEED FOR CONSULTANCY TODAY



- Businesses today are increasingly under threat from physical and cyber-attacks due to the changing operating environment. They operate in a mix of changing regulations, complex business environment and rapid technological advances wherein the threats and the anticipated risks are varying and constantly evolving.
- Countering these threats requires a comprehensive risk management and mitigation plan. Businesses today are looking for more holistic and competent security solutions & services that are able to manage their security challenges.
- There are all kinds of specializations within modern business security and it is unrealistic for security leads of organisations to acquire them all.

- One of the greatest benefits of using a consultant is that they offer a fresh and unbiased perspective on security issues impacting business. For an insider it is very easy to get too close to issues and be unable to identify the root cause while someone not directly involved with businesses can observe and point out.
- An independent consultant can focus solely on the security concerns of the businesses, freeing their internal lead to oversee daily activities to maintain security standards.
- We in Raxa have the expertise to advise on all kinds of security issues... like designing of security solutions, security audits, creating security plans for existing and greenfield projects. Our consultants provide specialized oversight, direction, advice or assistance on specific projects that are either directly related to security or that have a unique security need.

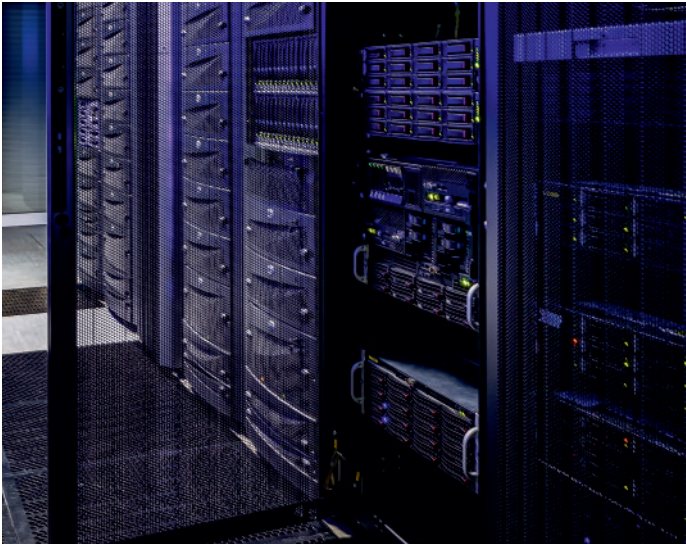


WHO WE ARE

- An ISO 18788:2015 and ISO 9001:2015 certified GMR Group company, established in 2005, RAXA provides one-stop comprehensive security consultancy to its clients encompassing security audit and design, installation and commissioning of integrated security systems, provision of well-trained security personnel and maintenance of security technical systems.
- Raxa, with its GMR lineage and its own depth of expertise, has been in the business of providing consultancy to GMR Group Companies as well as other clients since its inception.
- As a Techno Security Solutions Company, Raxa also offers comprehensive technical and integrated security solutions, encompassing Access Control, CCTV surveillance, Fire Alarm & Public Address system, Perimeter Intrusion Detection System, Anti-sabotage and Anti-terrorism measures, Command & Control Centres.
- With its rich domain expertise in the fields of Disaster Mitigation, Crisis/Emergency and Business Continuity management and ability to tap the huge bank of global expertise within the GMR group, Raxa is well and truly equipped to offer our consultancy expertise as well as provide the best services on offer.
- Raxa is a leading name in aviation security and involved since inception in steering and assisting Hyderabad, Delhi, Cebu and a number of other domestic and International airports in planning, designing and implementing airport security solutions for the full construction phase and subsequent operations.



OFFERINGS



- **Designing of physical security systems** – While tailoring a security system, we make sure it is best suited to the requirements of an establishment. We offer time-tested security solutions bolstered by modern technology alternatives derived from the experience gained over the period.

- Our consultancy includes **conceptualization, design and technology security stacking**, developing security tenders, evaluating technical bids and site acceptance tests.

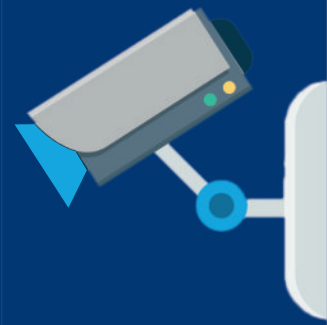


- **Security audits and surveys** – Assessment of existing physical security measures, assessment of security manpower deployment, all based on threat perception, vulnerability and risk assessment. Recommendation on smart security solutions.



- The holistic assessment process includes **Hazard Identification and risk assessment of the sites, gap analysis of security procedures and mitigation methods**, perimeter intrusion detection systems, access control, visitor management and video analytics.

OFFERINGS



- **Business Resilience and Continuity Management** – Business Resilience Plans are key to withstanding disruptions and avoiding potential disasters.
- It is the ability of an organization to handle different challenges and maintaining business operations while safeguarding employees, assets and reputation.

- We offer to develop Business Resilience Plan to include Risk Management, Emergency Management, Business Impact Analysis, Business Continuity Management and lastly Testing, conducting mock drills and exercises.



Aviation Security Consultancy

Aviation security today has undergone a radical transformation from the late 80s due to paradigm changes in the nature of threats, as evidenced by the various significant security incidents affecting the air travel. Some of the catastrophic incidents that have completely changed the perception about the sources of threats to airport security forever include , the explosion of the Pan Am Flight 103 in 1988 flying from Frankfurt over Lockerbie in the United Kingdom, the unforgettable 9/11 terrorist attacks in 2001 on the World Trade Centre with devastating consequences, the 2006 terrorist attempt to attack with carry on liquid explosives on a number of flights operating between UK and USA , the explosion on Air India Flight 182 operating on

Montreal Delhi route, the missile attack on Malaysian Airlines In 2018, and the terrorist attacks on landside/terminal buildings at Brussels, Istanbul, Glasgow and the Domedovo International Airport in Russia.

The current threat and risk environment demands that aviation security remains among the highest of priorities for the global international community. Despite enhancements to the security systems, terrorists continue to view civil aviation as an attractive target and continue to exploit real or perceived vulnerabilities in the international civil aviation system, with the aim of causing substantial loss of life, economic damage, disruption to connectivity and trade between airports/countries and gain media attention

Raxa has the capability, expertise and experience to deliver comprehensive airport security solutions in both green field and brown field airports encompassing the following components:

Designing of Airport Security management plans to include airside, landside and terminal security operations and equipment



Cargo handling and management of security of warehouse and cargo areas to ensure only authorized cargo, mail, catering supplies and stores are permitted in the airside.

Design, training and certifications for capability building of airport security staff to include screening trainings for various staff, baggage handling training and emergency response trainings for various contingencies.

Security gap analysis, vulnerability assessments, surveys and audits of existing airports.

Ground operations security management to include traffic management, passenger and staff access controls, perimeter security, intrusion detection systems, surveillance, patrolling systems and escort procedures.

Design and review of technical security systems with state of the art equipments to address threats and minimise human intervention and errors.

Design an effective and efficient Cyber Resilience security system for threat detection and response capabilities to block cyber attacks.

Developing and Designing of Intelligence procedures to include Intelligence gathering, centralised analysis and assessment for credible action.

THE RAXA ADVANTAGE

- We have a Pan India presence with highly qualified and experienced core team and Associate Consultants on panel.
- A subsidiary of GMR group, founded nearly 16 years ago, we have a proven track record of keeping. All the GMR group assets secure pan India and Internationally.
- Our team of experts is trusted by various business organizations in multiple sectors including aviation, power, pharma, real estate and energy.
- We are adept at building security roadmaps tailored to suit unique business requirements. Each security solution proposed includes a recommended plan paired with strategic goals of the business organization.
- Our expertise, experienced trainers and globally acclaimed infrastructure in delivering training to whole staff on range of security training packages to include emergency responses, business resilience and regular security operations.
- We act with integrity, regular operations objectivity and rationally whilst protecting client's confidentiality and complying with the relevant laws and regulations.
- Raxa is a leading name in aviation security consultancy with a proven record of successfully delivering results. Our unique access to GMR airport assets and technology, knowledge, expert skills and highly qualified human resources enables us to offer exclusive and customised services in airport security operations.



OUR CORE TEAM



Mr Ranjit Narayan IPS (Retd) Principle Security Consultant – GMR Group

Mr. Ranjit Narayan, a postgraduate in Medieval Indian History, from St. Stephen's College Delhi, was selected to the Indian Police Service in the year of 1978 and had a long stint of over 35 years in active policing. A highly experienced officer, he served and headed Police, Security and Intelligence Organizations in Delhi, Goa, Pondichery and the Andaman & Nicobar Islands. He also served in the Intelligence Bureau and the Special Protection Group.

During his career, he served in various senior and significant capacities. He was the Special Commissioner, in-charge of Security during the Commonwealth Games and was also instrumental in framing the security system for the Delhi Metro Corporation, based on what is called the "Ranjit Narayan Committee report". He was also part of the International Security Contingent during the Atlanta Olympics 1996.

Mr. Ranjit Narayan has been decorated with the Police Medal for Meritorious Service and with the President's Police Medal for Distinguished Service.

Post his retirement from Government, Mr. Ranjit Narayan was associated with Delhi International Airport as its Executive Director looking after Aviation Security for over 7 years. Now he functions as an Advisor to the GMR Group in security, particularly Aviation Security, matters.



Mr. G.U.G. Sastry IPS (Retd) CEO – Raxa

A post graduate in Psychology and Masters in Management, Mr GUG Sastry joined Indian Police Service (IPS) in 1987 and was allotted to Tamil Nadu cadre. He served for 23 years in the Police and handled various assignments during his service. He has a rich aviation security experience with four years as Head Security & COO of GMR Hyderabad International Airport Limited and as COO of GMR Megawide Cebu Airport Corporation in Philippines. He is a certified IAP (International Aviation Professional) recognised by ICAO and ACI.

As a Joint Commissioner of Police, Traffic, Chennai, he was awarded the IRTE, Prince Michael Road Safety Award in 2003 and was also awarded a shield by the Honourable Chief Minister of Tamil Nadu. He is a recipient of Indian Police Medal for his Meritorious Service.

He is presently the Chief Executive Officer, RAXA Security Services Ltd, a GMR Group Company.



Col Harjinder Singh (Retd) Head Training and Recruitment – Raxa

Col Harjinder Singh is an internationally trained and certified security professional. He has more than 25 years of rich operational experience in the Indian Army in diverse terrains and regions. He has 13 years of corporate/ industrial experience in Security in sectors such as Oil and Gas, Non-Banking Financial Sector, Training and Skilling etc.

An accomplished security consultant having carried out security risk assessments, audits, surveys, analyses, security hardening and rendered advise on security risk mitigation strategies for schools, corporates, BPOs, residential condominiums etc. He has designed security infrastructure of global schools and large sized industrial plants/ corporates.

He is a certified Lead Auditor for ISO 9001:2015 with Diploma in Disaster Management and Preparedness and presently Head Training at Raxa.



Col Vishal Mathur (Retd) Head Consultancy Service – Raxa

Col Vishal Mathur is a Security, Health and Safety professional with more than 9 years' corporate experience in a global mining company including 4 years of remote site and 5 years' corporate experience. He is trained at IIML(NC) for senior leadership role and attended project management course in Perth. He is Qualified in NEBOSH safety certification and six sigma black belt.

He possess a range of skills-sets from influencing senior executive management to providing security expertise ,Intellectual capacity to analyse complex situations, make relevant deductions to advise and inform practical solutions that meet business objectives. He has extensive consultancy experience in Risk Assessments, Designing security systems, crisis Management and Business Resilience management.

Col Vishal Mathur is presently heading the consultancy services of Raxa a subsidiary of GMR group.



Mr Iqbal Singh Sr. General Manager, Business Development & Operations, Raxa Techno Security Solutions

An experienced Resiliency specialist and Risk analyst with more than 15 years in the Indian corporate sector. Iqbal is a highly adaptive and experienced Professional, with proven expertise in securing Business interests through inspired leadership, administering Risk intelligent solutions, developing strategies to improve business resiliency and transform business effectiveness and expansion in a multi-stakeholder environment in particular in aviation sector.

An Ex BSF Deputy Commandant, he has wide experience in Europe, having served in UNITED NATIONS at BOSNIA HERZEGOVINA as Civilian Police Monitor (Peace Keeping Force) for three years, representing Govt. of India, acting as interface with various European Union senior bureaucrats for nation building subjects like humanitarian relief and refugees, rehabilitation of infrastructure and economic reconstruction and also interfacing with various regulatory and law enforcement authorities in Europe Bosnia / Herzegovina, Kosovo, Croatia, Slovenia, and Vienna in Austria.

Awarded UN Medal and Appreciation for services rendered therein and possess wide International exposure of working in diverse Multi-cultural markets of European Union.

Associate Consultants



Col Manoj Dewan (Retd), CPP, CCSMS Risk Assessment and Loss Prevention Specialist

A successful tenure of over 22 years specializing in security operations, administration and risk management in Indian Army followed with experience of over 9 years in Corporate Sector. He has cross-functional experience in operations, enterprise risk management, physical guarding, electronic surveillance, organization admin strategy, leadership development, change management and conflict resolution spread over Defense, Service, Manufacturing and Facility Management Sectors.

He is Proficient in Evolving comprehensive security plans to encompass protection of personnel & physical assets, risk vulnerability assessment, mitigation strategy, assist in information security and lead crisis management.

An experienced fraud investigator with learnt skills to monitor business ERP, procurement, sales and distribution networks, people issues, fraud and thefts.

He is a Certified Protection Professional from American Society for Industrial Security and Certified Corporate Security Management Specialist from Chartered International Institute of Security and Management.

He is qualified as Certified Lead Auditor EMS ISO 14001:2015 and OHS ISO 45001:2018



Col Deepak Kajla (Retd) Physical Security Design Consultant

Col Deepak is a security design consultant with a unique blend of security operations and security design experience. The 21 years in the Army, 8 years of hands-on security consulting experience and 2 years of internal consultant experience have provided Deepak with the required expertise for handling physical security risk assessments and design independently. His core expertise includes not just formulating security strategies and procedures for organisations but also conceptualisation, design and technology solution solution

His experience, spread across India, Sri Lanka and Bangladesh, includes:

- 50+ risk assessments of steel plants, copper plants, public infrastructure projects, office complexes, retail and hotels.
- 50+ greenfield security design consultancy projects manufacturing, defence, critical infrastructure, hotels, commercial projects (retail, office complexes and mixed-use projects), educational institutes, residential complexes and SEZs.



Col. Monish Gulati (Retd) Consultant – Emergency Response & Security 30+ Years of Industry-Wide Experience

QUALIFICATIONS

- M. Sc, Defence & Strategic Studies, Madras University
- M.Sc., Radar & Electronics, Berhampur University
- M. Sc, Disaster Mitigation, Sikkim Manipal University
- PGD, Environment Law, NLSUI Bengaluru
- National Incident Management System, FEMA, USA

BACKGROUND

Col Monish Gulati, specialises in Threat Identification and Security Risk Assessment and formulating Emergency Response and Crisis Management Plans. He has conducted security risk assessments and audits for manufacturing units in the diverse sectors ranging from Cement to Pharmaceuticals, Education Institutions and Large Crowd Events. Formulated Emergency Response Plans for Industry sectors of Chemical and Pharma, large crowd events including sport stadia, both indoors and outdoors, and Schools and College campuses.

Besides the above we have partnership with several other Associate Consultants specializing in different security domains and industries too.



Col. Vishal Mathur, Head Consultancy Services, Raxa Techno Security Solutions,

☎ 7869959585, ✉ Vishalsahay.mathur@gmrgroup.in

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